

Facts and Trends™ - Published July 2010*



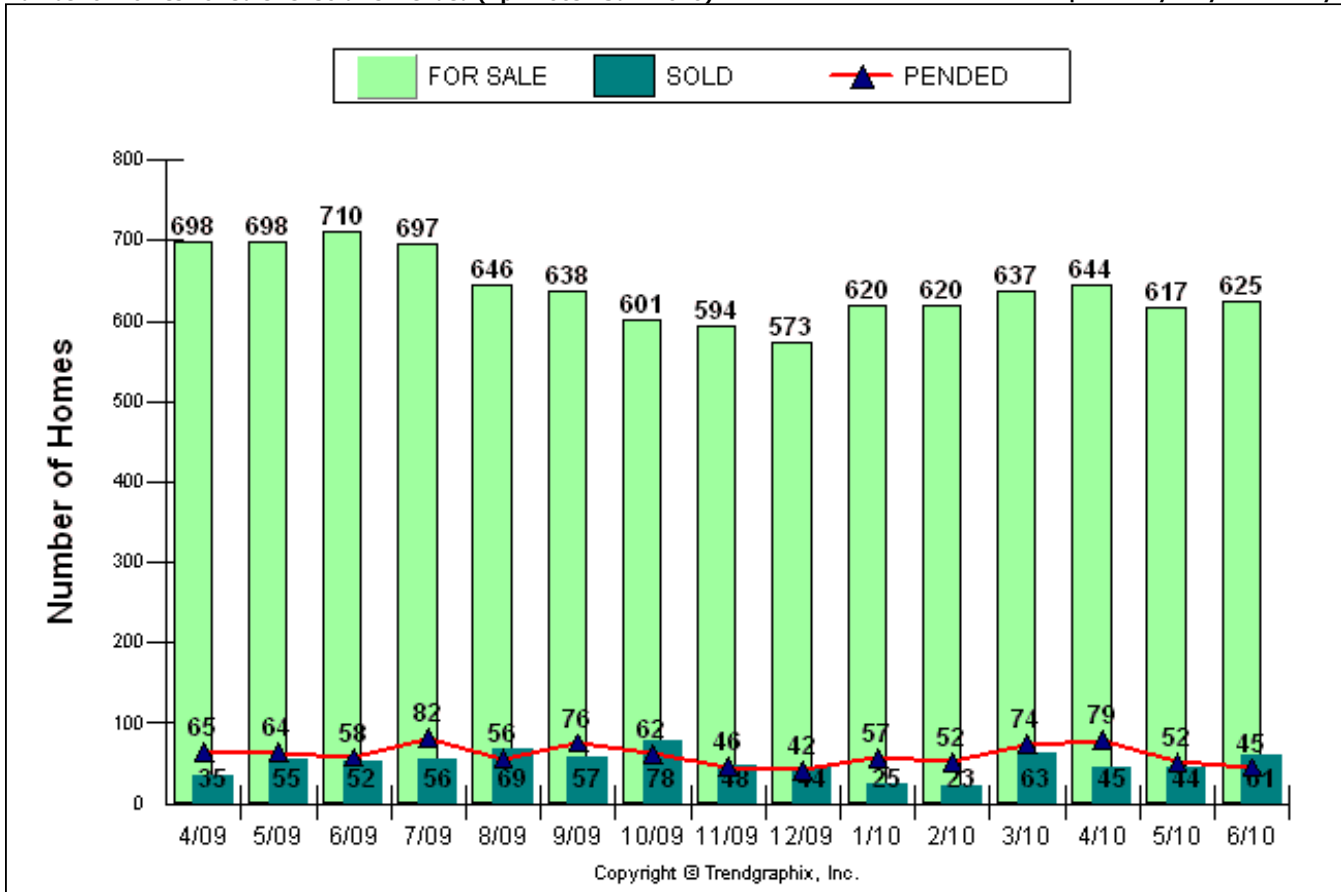
Location: PIERCE COUNTY

Property Types: Condo - All Property Statuses - All Properties

Price Range: \$0 - No Limit **SQFT Range:** 0 - No Limit

Number of Homes For Sale vs. Sold vs. Pended (Apr. 2009 - Jun. 2010)

Prepared for you by: Janelle Boyd



	1 month			1 year			15 months		
	May 10	Jun 10	% Change	Jun 09	Jun 10	% Change	Apr 09	Jun 10	% Change
For Sale	617	625	1.3%	710	625	-12%	698	625	-10.5%
Sold	44	61	38.6%	52	61	17.3%	35	61	74.3%
Pended	52	45	-13.5%	58	45	-22.4%	65	45	-30.8%

Date	4/09	5/09	6/09	7/09	8/09	9/09	10/09	11/09	12/09	1/10	2/10	3/10	4/10	5/10	6/10
For Sale	698	698	710	697	646	638	601	594	573	620	620	637	644	617	625
New Listing	128	146	160	120	90	163	122	77	122	176	137	155	105	108	104
Sold	35	55	52	56	69	57	78	48	44	25	23	63	45	44	61
Pended	65	64	58	82	56	76	62	46	42	57	52	74	79	52	45
Months of Inventory (Closed Sales)	19.9	12.7	13.7	12.4	9.4	11.2	7.7	12.4	13	24.8	27	10.1	14.3	14	10.2
Months of Inventory (Pended Sales)	10.7	10.9	12.2	8.5	11.5	8.4	9.7	12.9	13.6	10.9	11.9	8.6	8.2	11.9	13.9
Absorption Rate (Closed Sales) %	5	7.9	7.3	8	10.7	8.9	13	8.1	7.7	4	3.7	9.9	7	7.1	9.8
Absorption Rate (Pended Sales) %	9.3	9.2	8.2	11.8	8.7	11.9	10.3	7.7	7.3	9.2	8.4	11.6	12.3	8.4	7.2
Avg. Active Price	328	319	313	305	306	309	302	293	286	276	281	277	276	280	278
Avg. Sold Price	167	206	237	176	198	189	197	219	198	210	171	199	200	188	205
Avg. Sq. Ft. Price	146	167	169	151	154	158	158	159	155	174	142	152	168	144	159
Sold/List Diff. %	98	97	97	97	99	96	97	96	97	96	96	96	94	97	98
Sold/Orig LP Diff. %	93	89	90	89	90	87	89	91	89	91	92	89	87	90	92
Days on Market	127	157	121	119	105	124	135	114	95	140	129	129	118	106	102
Avg CDOM	187	225	193	197	131	167	167	210	139	193	131	155	205	119	123
Median	169	170	189	162	185	165	179	182	170	170	152	169	155	160	190

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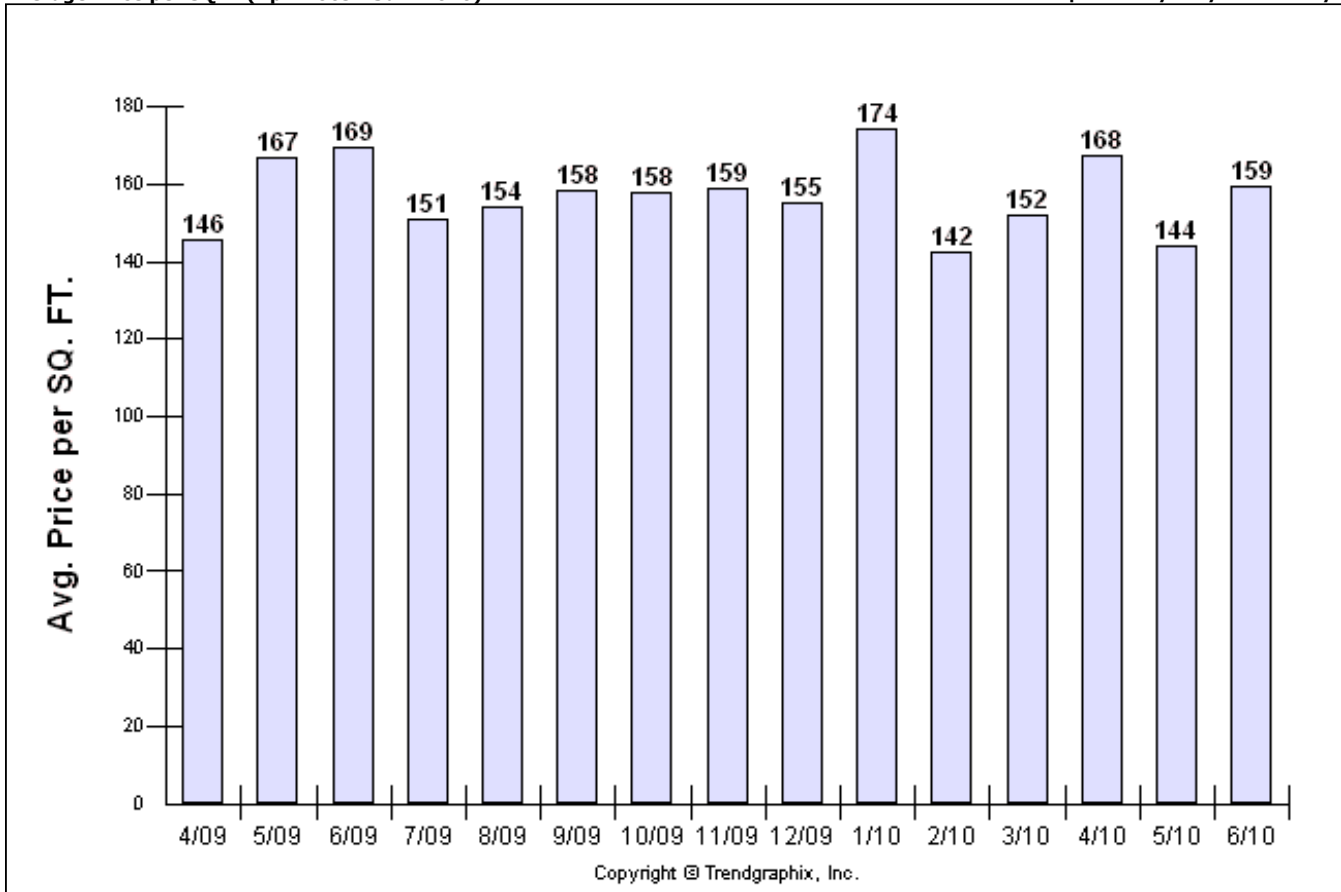
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Price Range: \$0 - No Limit **SQFT Range:** 0 - No Limit

Average Price per SQFT (Apr. 2009 - Jun. 2010)

Prepared for you by: Janelle Boyd



	1 month			1 year			15 months		
	May 10	Jun 10	% Change	Jun 09	Jun 10	% Change	Apr 09	Jun 10	% Change
Avg. Sq. Ft. Price	144	159	10.7% ▲	169	159	-5.8% ▼	146	159	9.3% ▲

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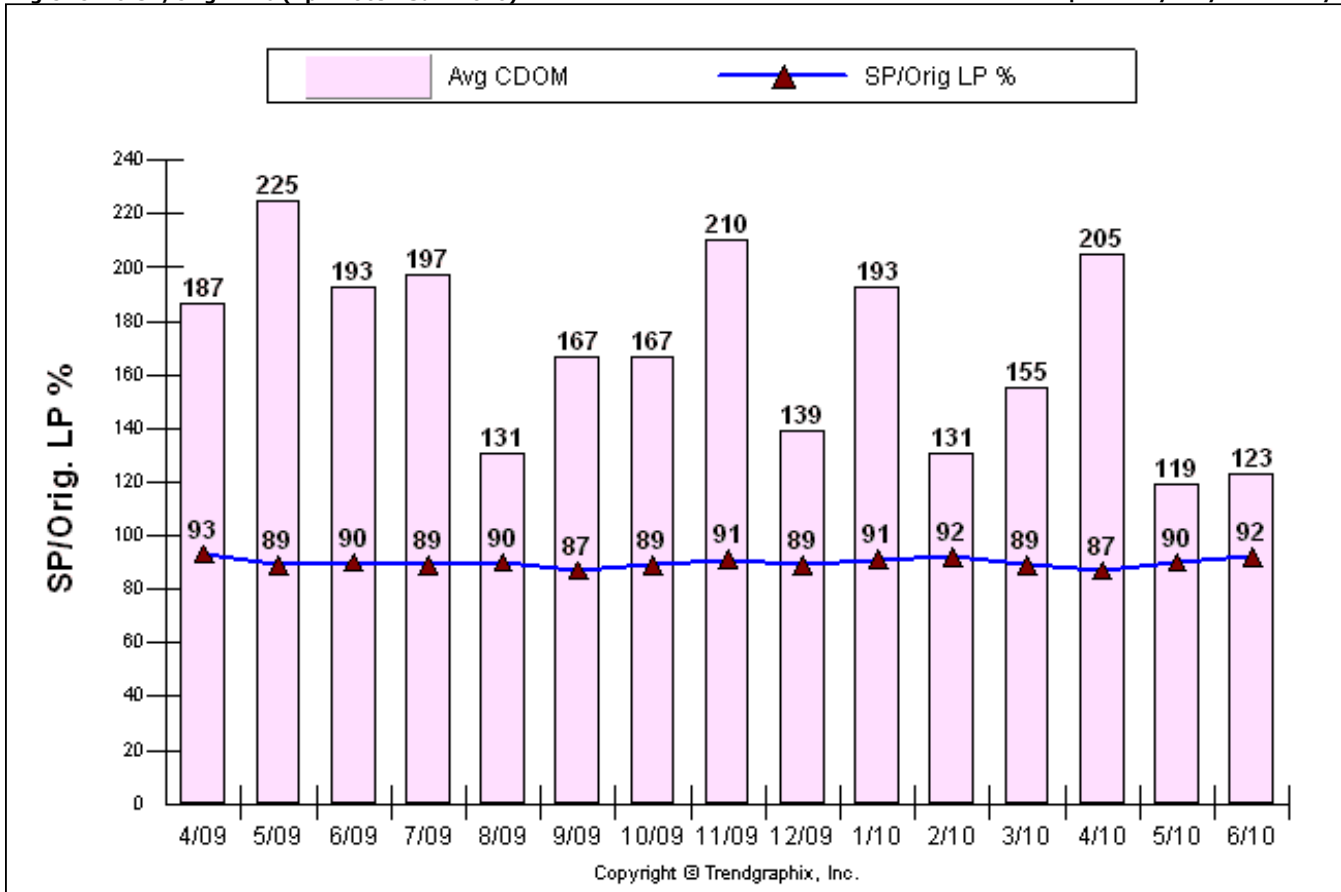
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Price Range: \$0 - No Limit **SQFT Range:** 0 - No Limit

Avg CDOM & SP/Orig LP % (Apr. 2009 - Jun. 2010)

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	1 month		1 year		15 months	
	May 10	Jun 10	Jun 09	Jun 10	Apr 09	Jun 10
Avg CDOM	119	123	193	123	187	123
Sold/Orig LP Diff. %	90	92	90	92	93	92

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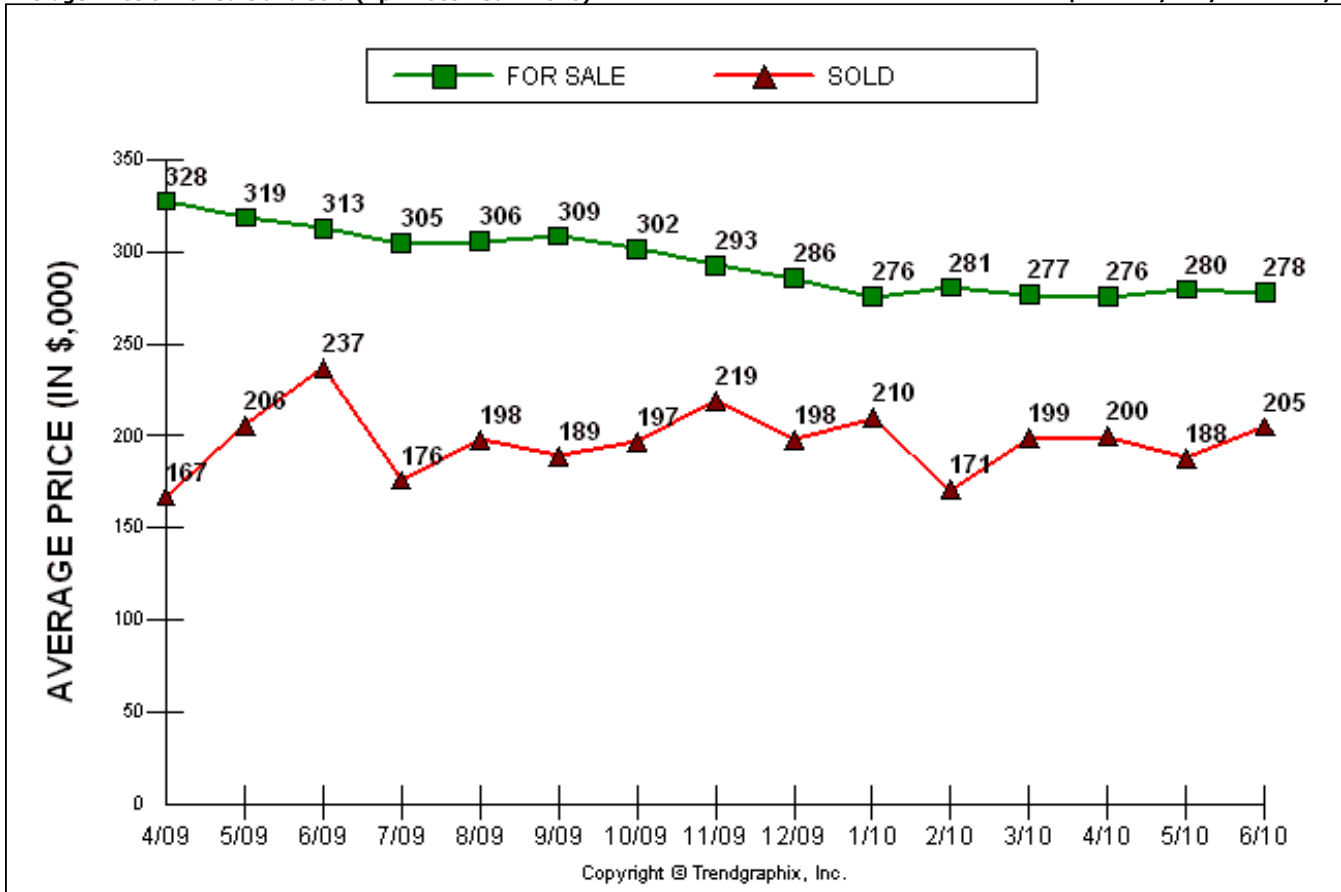
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Average Price of For Sale and Sold (Apr. 2009 - Jun. 2010)

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	1 month			1 year			15 months		
	May 10	Jun 10	% Change	Jun 09	Jun 10	% Change	Apr 09	Jun 10	% Change
Avg. Active Price	280	278	-0.7% ▼	313	278	-11.2% ▼	328	278	-15.2% ▼
Avg. Sold Price	188	205	9% ▲	237	205	-13.5% ▼	167	205	22.8% ▲

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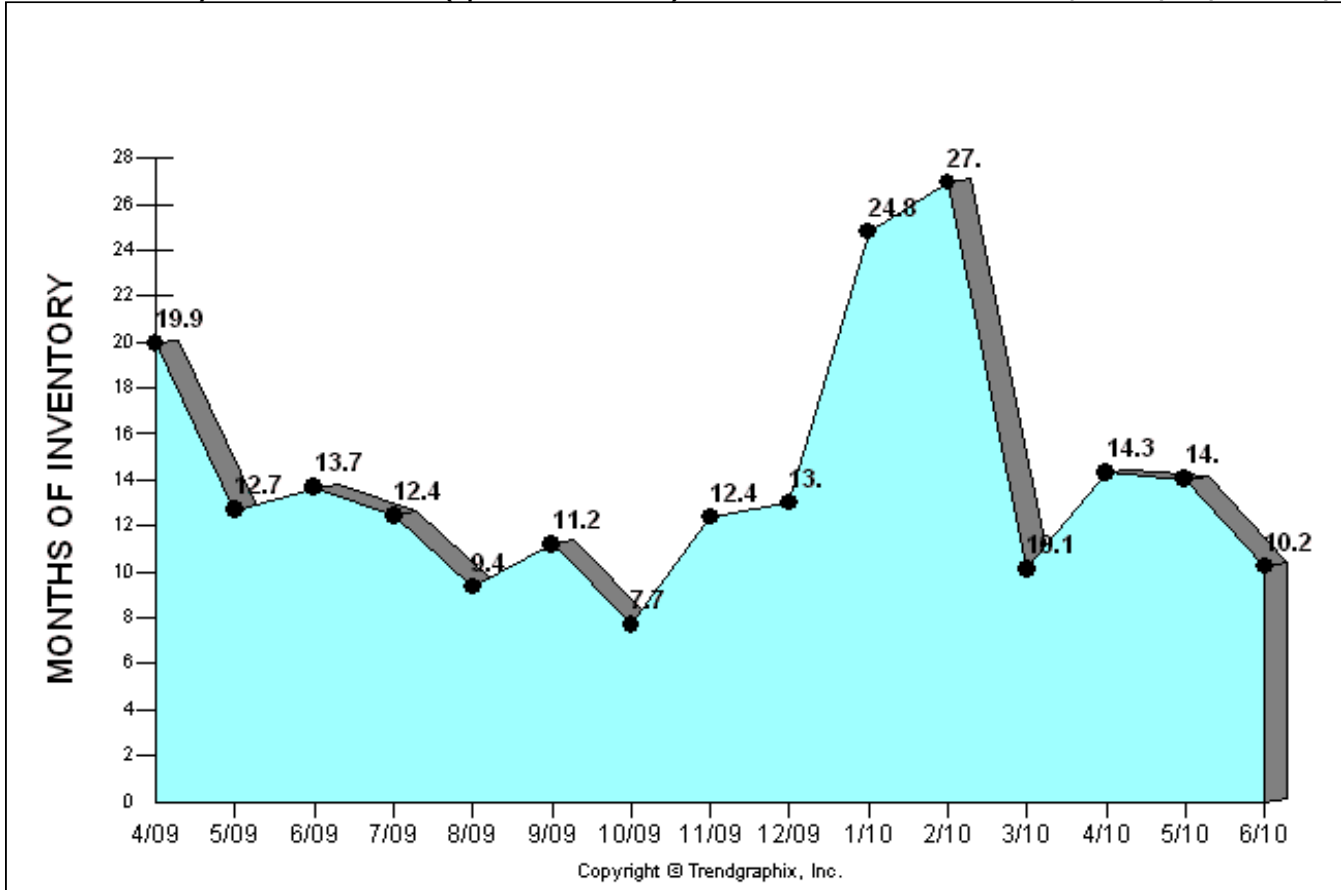
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Months of Inventory Based on Closed Sales (Apr. 2009 - Jun. 2010)

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	1 month		1 year		15 months	
	May 10	Jun 10 % Change	Jun 09	Jun 10 % Change	Apr 09	Jun 10 % Change
Months of Inventory (Closed Sales)	14	10.2 -26.9% ▼	13.7	10.2 -25% ▼	19.9	10.2 -48.6% ▼

Date	4/09	5/09	6/09	7/09	8/09	9/09	10/09	11/09	12/09	1/10	2/10	3/10	4/10	5/10	6/10
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