

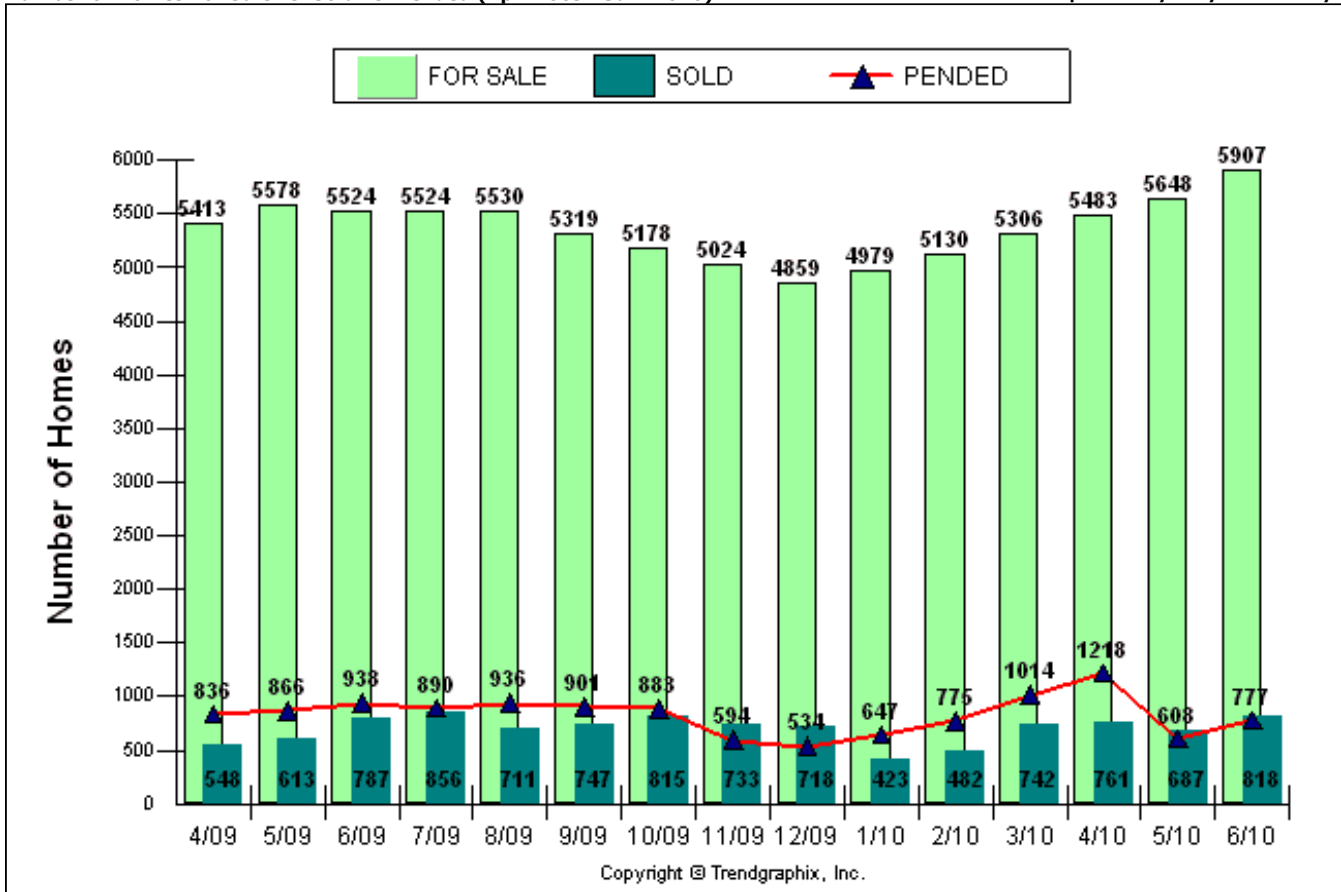
Facts and Trends™ - Published July 2010*



Location: PIERCE COUNTY
Property Types: Single Family Homes - All Property Statuses - All Properties
Price Range: \$0 - No Limit **SQFT Range:** 0 - No Limit

Number of Homes For Sale vs. Sold vs. Pended (Apr. 2009 - Jun. 2010)

Prepared for you by: Janelle Boyd



	1 month			1 year			15 months		
	May 10	Jun 10	% Change	Jun 09	Jun 10	% Change	Apr 09	Jun 10	% Change
For Sale	5648	5907	4.6% ▲	5524	5907	6.9% ▲	5413	5907	9.1% ▲
Sold	687	818	19.1% ▲	787	818	3.9% ▲	548	818	49.3% ▲
Pended	608	777	27.8% ▲	938	777	-17.2% ▼	836	777	-7.1% ▼

Date	4/09	5/09	6/09	7/09	8/09	9/09	10/09	11/09	12/09	1/10	2/10	3/10	4/10	5/10	6/10
For Sale	5413	5578	5524	5524	5530	5319	5178	5024	4859	4979	5130	5306	5483	5648	5907
New Listing	1440	1489	1507	1595	1565	1383	1379	1067	996	1712	1459	1779	1793	1360	1441
Sold	548	613	787	856	711	747	815	733	718	423	482	742	761	687	818
Pended	836	866	938	890	936	901	883	594	534	647	775	1014	1218	608	777
Months of Inventory (Closed Sales)	9.9	9.1	7	6.5	7.8	7.1	6.4	6.9	6.8	11.8	10.6	7.2	7.2	8.2	7.2
Months of Inventory (Pended Sales)	6.5	6.4	5.9	6.2	5.9	5.9	5.9	8.5	9.1	7.7	6.6	5.2	4.5	9.3	7.6
Absorption Rate (Closed Sales) %	10.1	11	14.2	15.5	12.9	14	15.7	14.6	14.8	8.5	9.4	14	13.9	12.2	13.8
Absorption Rate (Pended Sales) %	15.4	15.5	17	16.1	16.9	16.9	17.1	11.8	11	13	15.1	19.1	22.2	10.8	13.2
Avg. Active Price	389	393	397	393	390	390	382	369	363	354	348	351	350	348	341
Avg. Sold Price	250	260	260	267	258	249	245	245	243	223	239	243	244	250	248
Avg. Sq. Ft. Price	126	130	131	132	129	128	129	129	124	119	121	124	123	124	126
Sold/List Diff. %	98	97	97	97	98	98	98	97	98	98	97	97	97	97	98
Sold/Orig LP Diff. %	91	89	91	90	92	92	92	92	92	92	91	92	92	92	92
Days on Market	86	94	94	92	86	87	83	84	84	88	84	89	88	82	81
Avg CDOM	149	148	154	147	137	134	129	123	123	123	126	124	131	125	127
Median	230	230	235	230	235	225	224	223	215	210	217	215	220	227	220

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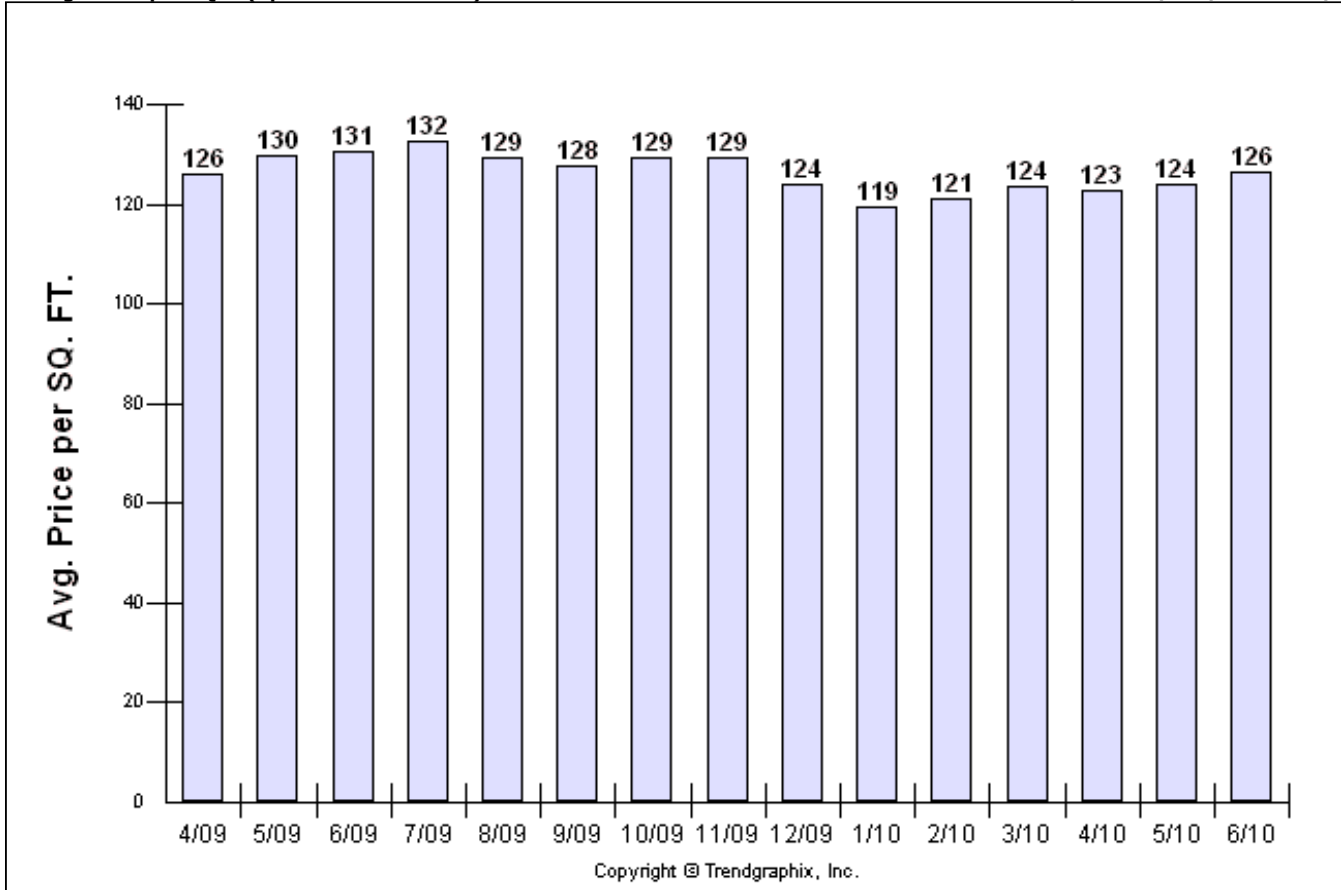
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Average Price per SQFT (Apr. 2009 - Jun. 2010)

Prepared for you by: Janelle Boyd



	1 month		1 year		15 months	
	May 10	Jun 10	% Change	Jun 09	Jun 10	% Change
Avg. Sq. Ft. Price	124	126	1.9% ▲	131	126	-3.4% ▼

Date	4/09	5/09	6/09	7/09	8/09	9/09	10/09	11/09	12/09	1/10	2/10	3/10	4/10	5/10	6/10
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Sold/List Diff. %	98	97	97	97	98	98	98	97	98	98	97	97	97	98	98
Sold/Orig LP Diff. %	91	89	91	90	92	92	93	92	92	92	91	92	92	92	92
Days on Market	86	94	94	92	86	87	83	84	84	88	84	89	88	82	81
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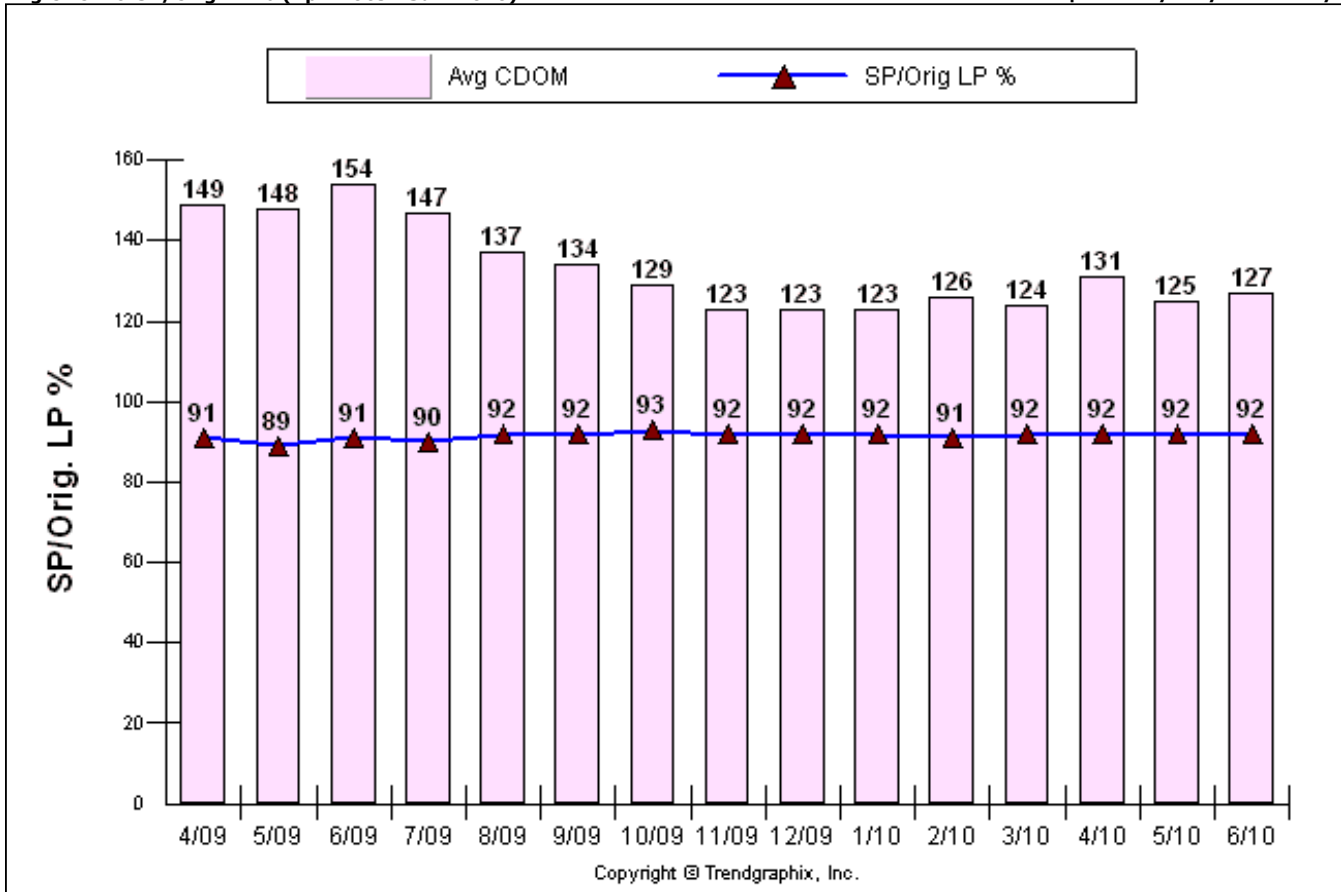
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Avg CDOM & SP/Orig LP % (Apr. 2009 - Jun. 2010)

Prepared for you by: Janelle Boyd



	1 month			1 year			15 months		
	May 10	Jun 10	% Change	Jun 09	Jun 10	% Change	Apr 09	Jun 10	% Change
Avg CDOM	125	127	1.6% ▲	154	127	-17.5% ▼	149	127	-14.8% ▼
Sold/Orig LP Diff. %	92	92	0%	91	92	1.1% ▲	91	92	1.1% ▲

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Sold/Orig LP Diff. %	91	89	91	90	92	92	93	92	92	92	91	92	92	92	92
Days on Market	86	94	94	92	86	87	83	84	84	88	84	89	88	82	81
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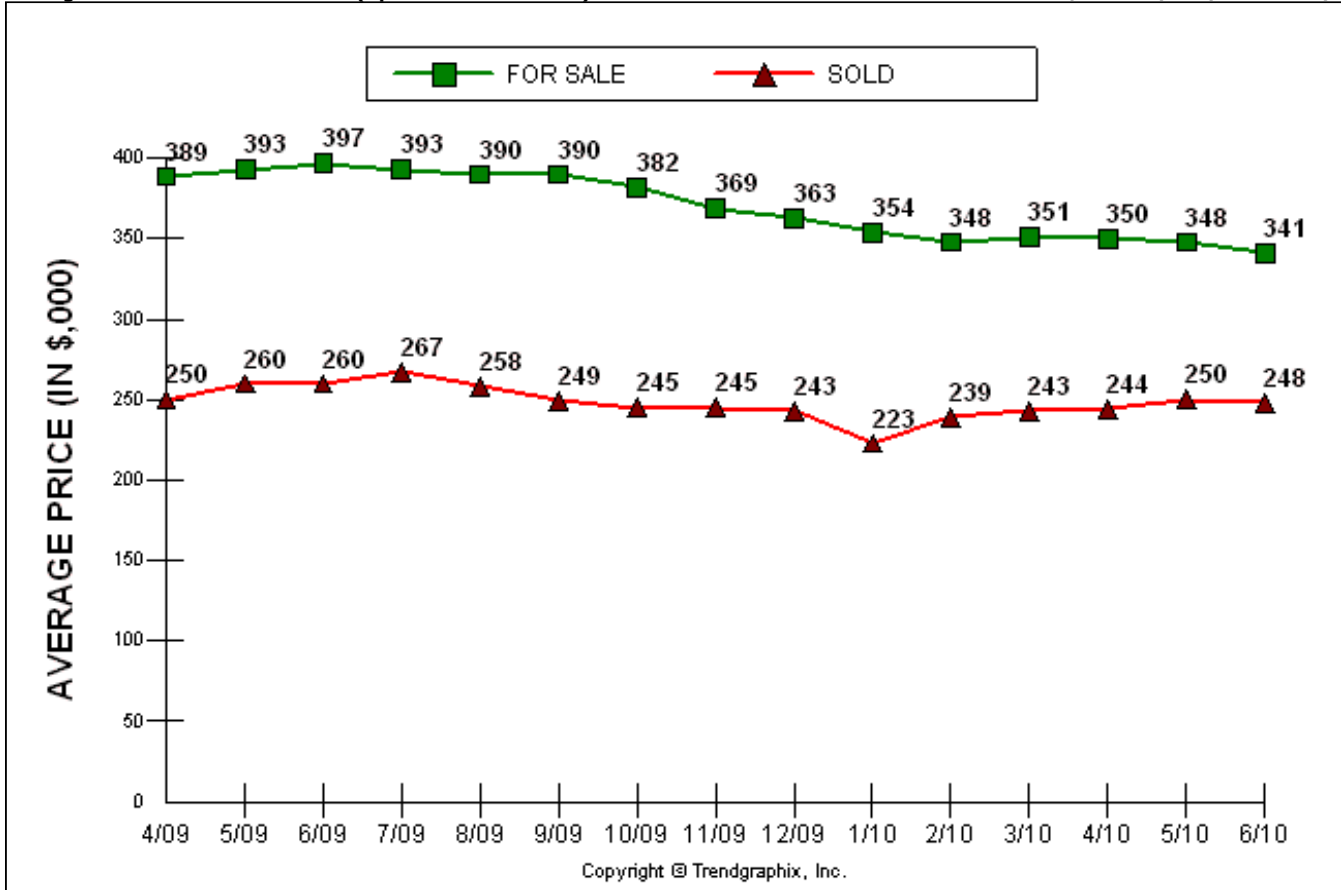
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Average Price of For Sale and Sold (Apr. 2009 - Jun. 2010)

Prepared for you by: Janelle Boyd



	1 month			1 year			15 months		
	May 10	Jun 10	% Change	Jun 09	Jun 10	% Change	Apr 09	Jun 10	% Change
Avg. Active Price	348	341	-2%	397	341	-14.1%	389	341	-12.3%
Avg. Sold Price	250	248	-0.8%	260	248	-4.6%	250	248	-0.8%

Date	4/09	5/09	6/09	7/09	8/09	9/09	10/09	11/09	12/09	1/10	2/10	3/10	4/10	5/10	6/10
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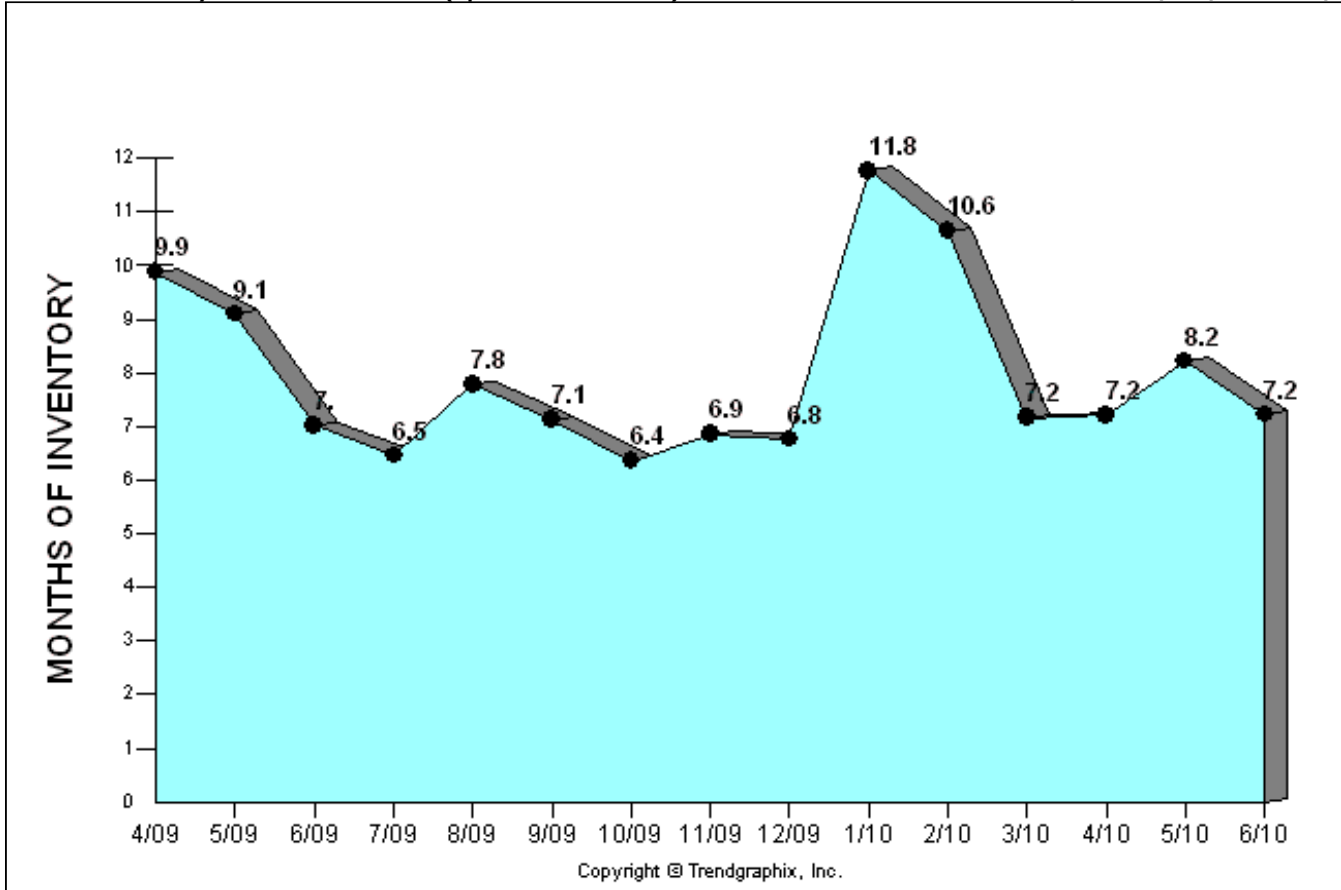
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Months of Inventory Based on Closed Sales (Apr. 2009 - Jun. 2010)

Prepared for you by: Janelle Boyd



	1 month		1 year		15 months	
	May 10	Jun 10	Jun 09	Jun 10	Apr 09	Jun 10
Months of Inventory (Closed Sales)	8.2	7.2	-12.2%	7	7.2	2.9%

Date	4/09	5/09	6/09	7/09	8/09	9/09	10/09	11/09	12/09	1/10	2/10	3/10	4/10	5/10	6/10
For Sale	5413	5578	5524	5524	5530	5319	5178	5024	4859	4979	5130	5306	5483	5648	5907
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