

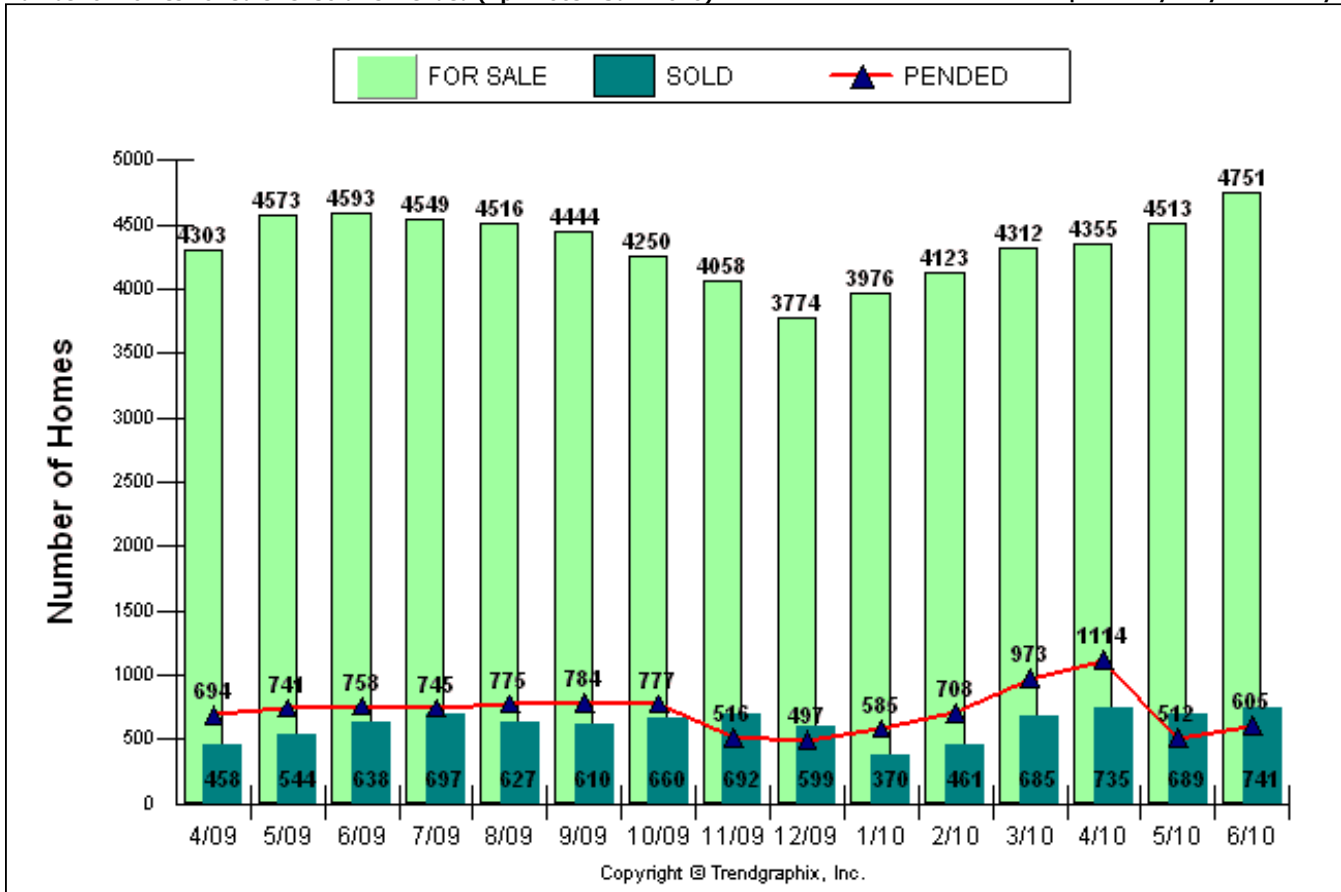
Facts and Trends™ - Published July 2010*



Location: SNOHOMISH COUNTY
Property Types: Single Family Homes - All Property Statuses - All Properties
Price Range: \$0 - No Limit **SQFT Range:** 0 - No Limit

Number of Homes For Sale vs. Sold vs. Pending (Apr. 2009 - Jun. 2010)

Prepared for you by: Janelle Boyd



	1 month			1 year			15 months		
	May 10	Jun 10	% Change	Jun 09	Jun 10	% Change	Apr 09	Jun 10	% Change
For Sale	4513	4751	5.3% ▲	4593	4751	3.4% ▲	4303	4751	10.4% ▲
Sold	689	741	7.5% ▲	638	741	16.1% ▲	458	741	61.8% ▲
Pended	512	605	18.2% ▲	758	605	-20.2% ▼	694	605	-12.8% ▼

Date	4/09	5/09	6/09	7/09	8/09	9/09	10/09	11/09	12/09	1/10	2/10	3/10	4/10	5/10	6/10
For Sale	4303	4573	4593	4549	4516	4444	4250	4058	3774	3976	4123	4312	4355	4513	4751
New Listing	1249	1452	1399	1289	1283	1280	1197	923	748	1590	1448	1641	1533	1178	1248
Sold	458	544	638	697	627	610	660	692	599	370	461	685	735	689	741
Pended	694	741	758	745	775	784	777	516	497	585	708	973	1114	512	605
Months of Inventory (Closed Sales)	9.4	8.4	7.2	6.5	7.2	7.3	6.4	5.9	6.3	10.7	8.9	6.3	5.9	6.6	6.4
Months of Inventory (Pended Sales)	6.2	6.2	6.1	6.1	5.8	5.7	5.5	7.9	7.6	6.8	5.8	4.4	3.9	8.8	7.9
Absorption Rate (Closed Sales) %	10.6	11.9	13.9	15.3	13.9	13.7	15.5	17.1	15.9	9.3	11.2	15.9	16.9	15.3	15.6
Absorption Rate (Pended Sales) %	16.1	16.2	16.5	16.4	17.2	17.6	18.3	12.7	13.2	14.7	17.2	22.6	25.6	11.3	12.7
Avg. Active Price	443	441	440	438	432	428	422	409	402	389	386	390	388	379	374
Avg. Sold Price	329	328	336	325	325	316	314	305	311	304	311	310	308	305	305
Avg. Sq. Ft. Price	160	161	165	163	164	159	158	158	152	153	152	151	153	156	150
Sold/List Diff. %	97	97	97	97	97	98	98	98	98	98	98	98	98	98	99
Sold/Orig LP Diff. %	91	91	92	93	92	93	93	93	92	92	93	93	94	94	94
Days on Market	99	108	95	84	87	83	82	77	86	84	80	83	77	76	74
Avg CDOM	176	176	144	127	150	132	125	119	128	116	123	123	118	103	105
Median	302	300	315	295	298	297	287	282	283	270	278	285	280	280	275

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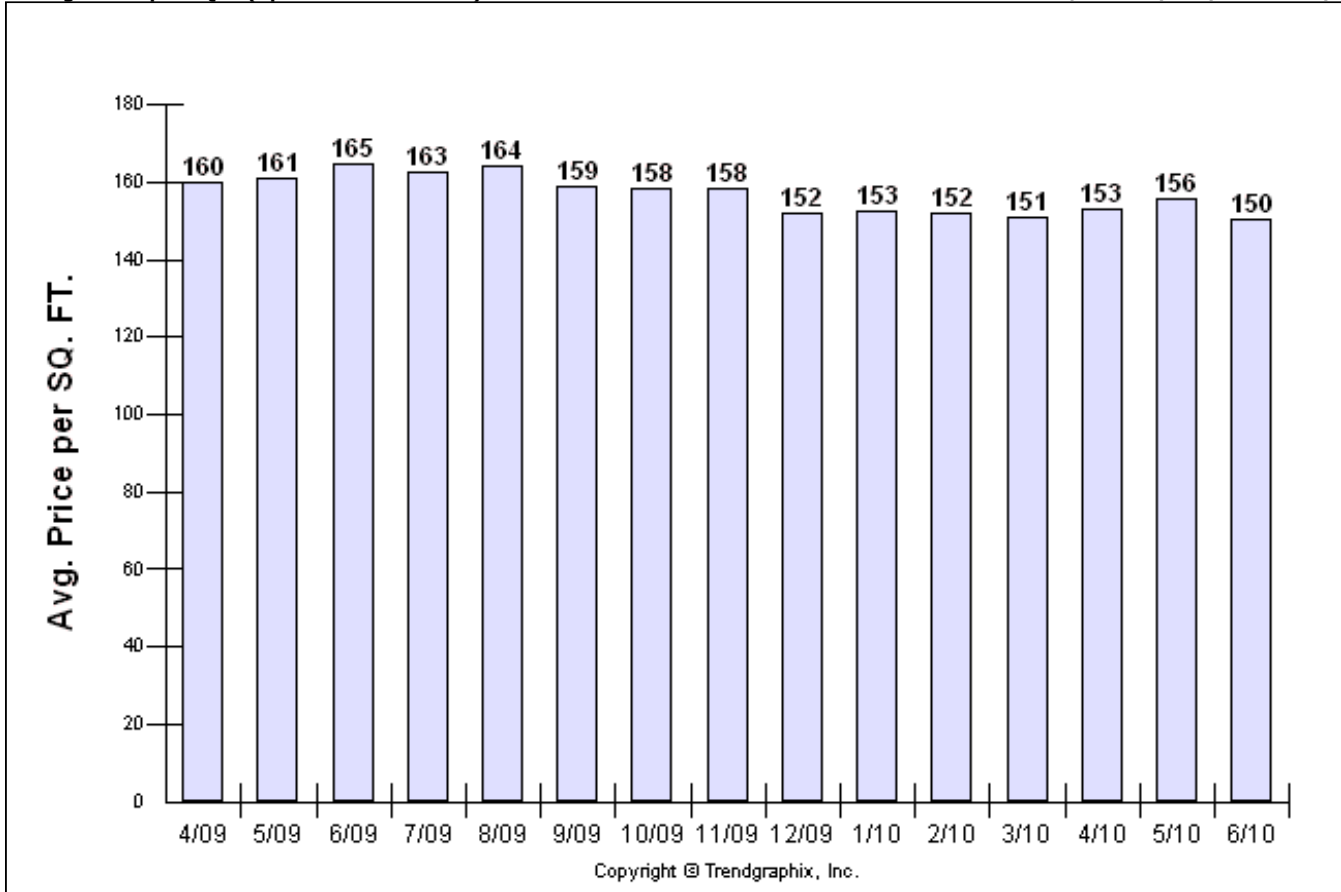
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Average Price per SQFT (Apr. 2009 - Jun. 2010)

Prepared for you by: Janelle Boyd



	1 month		1 year		15 months	
	May 10	Jun 10	% Change	Jun 09	Jun 10	% Change
Avg. Sq. Ft. Price	156	150	-3.3%	165	150	-8.8%

Date	4/09	5/09	6/09	7/09	8/09	9/09	10/09	11/09	12/09	1/10	2/10	3/10	4/10	5/10	6/10
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Sold/List Diff. %	97	97	97	97	97	98	98	98	98	98	98	98	98	98	99
Sold/Orig LP Diff. %	91	91	92	93	92	93	93	93	92	92	93	93	94	94	94
Days on Market	99	108	95	84	87	83	82	77	86	84	80	83	77	76	74
Avg CDOM	176	176	144	127	150	132	125	119	128	116	123	123	118	103	105
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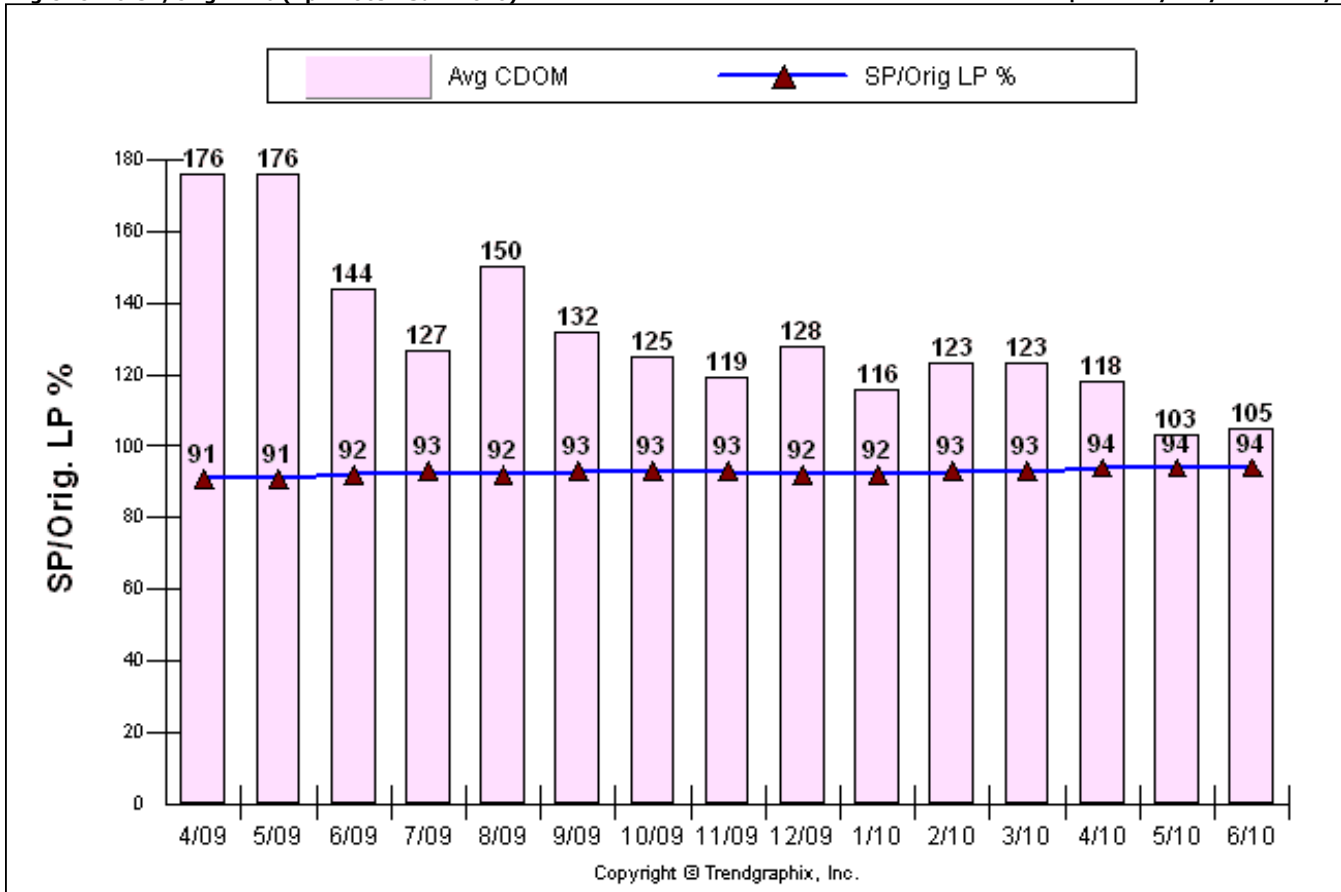
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Avg CDOM & SP/Orig LP % (Apr. 2009 - Jun. 2010)

Prepared for you by: Janelle Boyd



	1 month		1 year		15 months	
	May 10	Jun 10	% Change	Jun 09	Jun 10	% Change
Avg CDOM	103	105	1.9% ▲	144	105	-27.1% ▼
Sold/Orig LP Diff. %	94	94	0%	92	94	2.2% ▲

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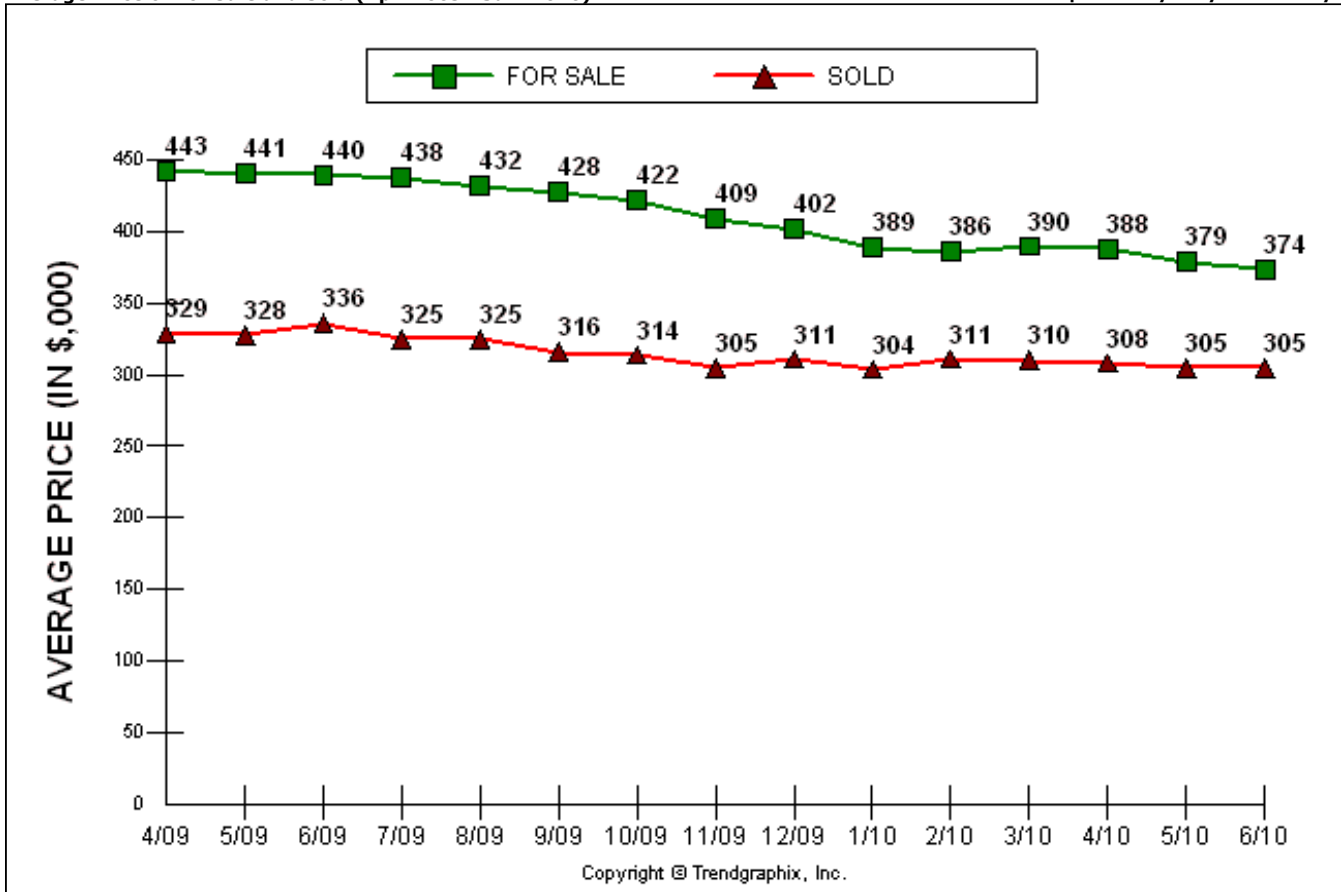
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Average Price of For Sale and Sold (Apr. 2009 - Jun. 2010)

Prepared for you by: Janelle Boyd



	1 month			1 year			15 months		
	May 10	Jun 10	% Change	Jun 09	Jun 10	% Change	Apr 09	Jun 10	% Change
Avg. Active Price	379	374	-1.3%	440	374	-15%	443	374	-15.6%
Avg. Sold Price	305	305	0%	336	305	-9.2%	329	305	-7.3%

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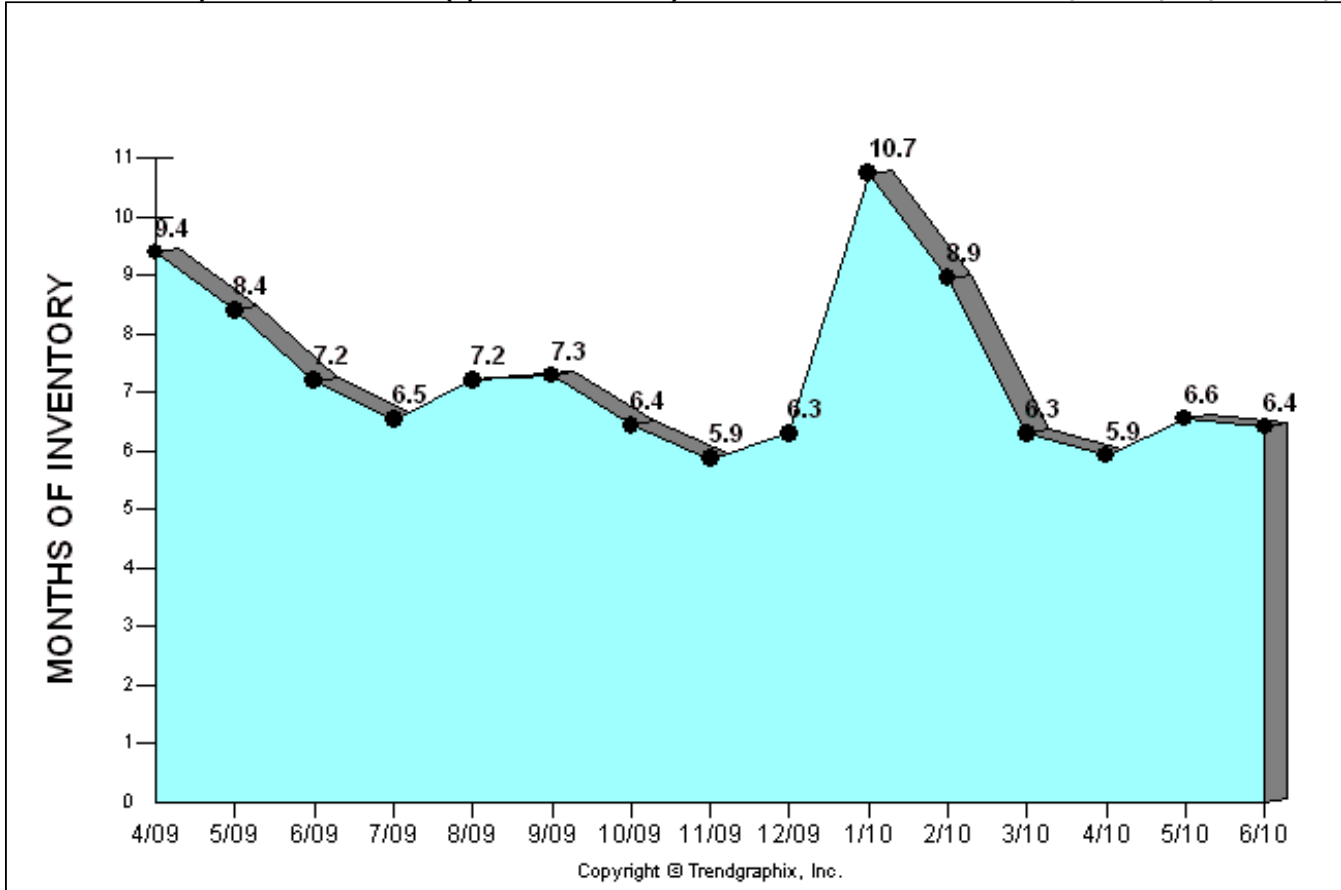
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Months of Inventory Based on Closed Sales (Apr. 2009 - Jun. 2010)

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	1 month			1 year			15 months		
	May 10	Jun 10	% Change	Jun 09	Jun 10	% Change	Apr 09	Jun 10	% Change
Months of Inventory (Closed Sales)	6.6	6.4	-2.1% ▼	7.2	6.4	-10.9% ▼	9.4	6.4	-31.8% ▼

Date	4/09	5/09	6/09	7/09	8/09	9/09	10/09	11/09	12/09	1/10	2/10	3/10	4/10	5/10	6/10
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